



the journey

The traditional response to fitness is answering the call, to "get in shape". Many expend tremendous effort to achieve this goal. But once there, they discover they do not have the motivation, wisdom or tools to hold their ground. So inevitably, they fall back.





User Research

Fitness Themes



'when I was younger'



'fitting it in'



'the routine is never routine'



'aspirational elders'



'me-time'



'exercise equals moving'

The Passion Group



The passion group seeks to live a balanced life filled with friends and the pursuit of their passions.

They want to live better longer, to look and feel young for their age..

They are committed to making an effort to maintain their health and fitness and are **ready to make long-term investments in their life** They solutions that are **simple and effective**, **yet right for them**.

"Precor makes it simple for me to look and feel younger...."

User Research

Test Group Archetypes

GET FIT



























STAY FIT







chicago

outside target market







portland

16 in-home interviews with target consumers in two locations—Portland and Chicago (8 per location). Interview duration: 1.5 hours, plus homework exercise.

5 semi-structured interviews with dealers and sales representatives within key channels. Interview duration: 0.5 hours.

Product Landscape

Marketplace

plan

GET FIT

online systems often algorithmically calculated, personal trainers occasionally used for beginners

STAY FIT

many assumptions about metrics and terminology, goals often measured in racing or numeric terms









SMARTCOACH INTELLIGENT TRAINING PROGRAMS, JUST FOR YOU	
Answer these brief questions and you'll individualized by your about not misse	immediately receive a training program that's
Please supply a recent race time:	O THE O THE O THE
for all	
What distance are you training for?	
How there miles is week to you train now?	
How freed do you want to steer?	
Choose your long-run day.	
Schrickin knugh	
Stating week	Previous Monday, 8/20/20(▼)

exercise

GET FIT

focus on ease, convenience, fitting into your life, "bells & whistles," lower price differentiation, supportive communities









STAY FIT

emphasis on tech specs, entertainment (distraction), premium messaging, outdoor activities provide realworld goal, competitive communities









monitor





UX Brainstorming

User Research: Personalized Layouts



JIM - "the layout"

- location of content based urgency vs. frequency consdierations
- experience should have personal aspects
- high end -tactile -sensitive controls
- focused on layout....layout based on use
- low urgency low frequency :
 - 5 day fitness tracker
 - community tracker
 - access to my profile
- low urgency high frequency :
 - o media streams w/ preview window of what's next
 - o my stats
- · high urgency high frequency: metrics
 - o metrics aren't displayed as numbers....incline could be a scale, etc
 - o metrics are customizable in user profile





CINDY – "number keys"

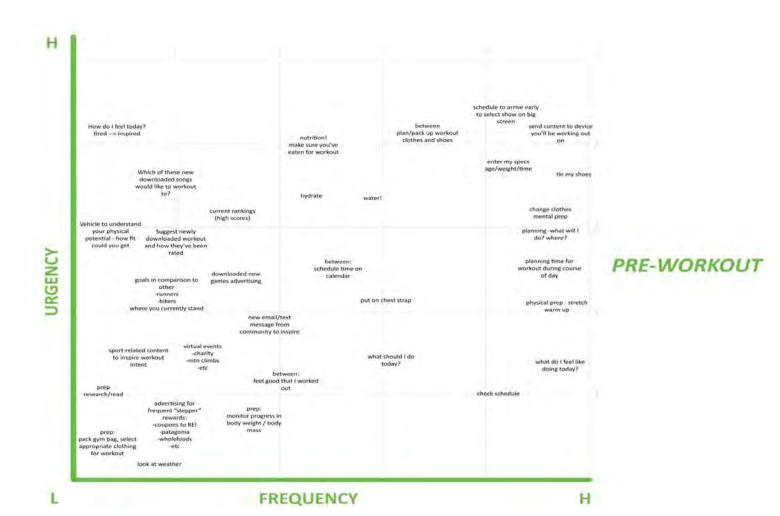
- multiple screen to toggle content
- three program keys
 show information on message "board"
- appreciated number keys in easily accessable location
 - viewable user stats
 - location for a message bar
 - · smart feedback could be displayed

DAVE - "challenge my mind"

- don't distract me with TV....I get bored
 challenge me with mind games
- preferred visual metrics ...analog versus digital
 - simple intuitive controls: GripShifts
 - · wants machine to 'know' his body
- · desired wireless access to personal content
- · preferred experience that relates to outdoors

UX Brainstorming

User Research: Tasks



UX Brainstorming Themes

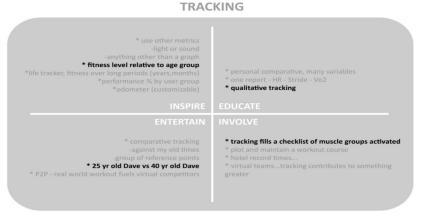
* your experience * comments progress with change * 'on-the-fly' suggestions INSPIRE ENTERTAIN * media content * media match to usage (beat matching) * selectable Metrics * personal impact of workout * we know how you're feeling * explain next level EDUCATE INVOLVE * tells you what to do * changes as your level changes * holistic

* contribute to larger cause (breast cancer) * virtual relay (shared accountability) -timed event -team vs team INSPIRE EDUCATE ENTERTAIN INVOLVE

*live cumulative tracking (build on a Seattle to Spokane run) * equipment swapping

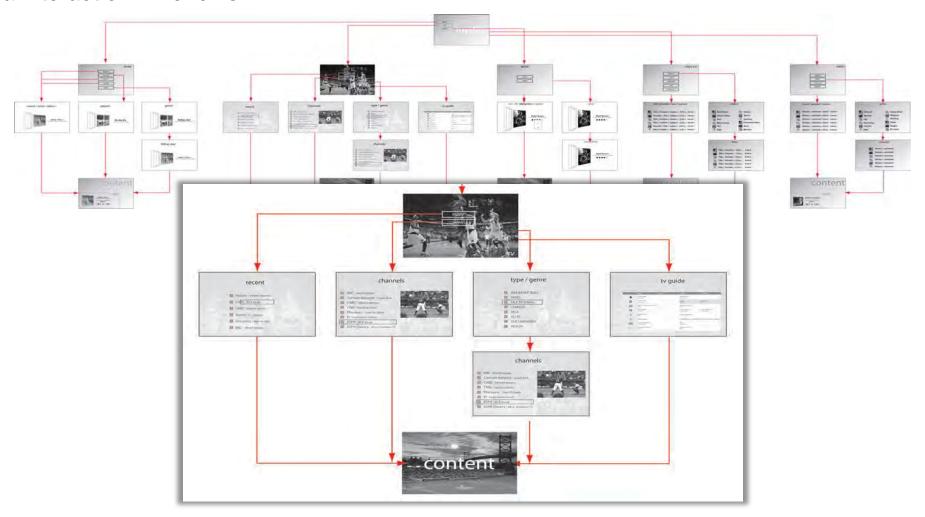
* encouraging comments * relative comparison * longterm progress * stats/tracking * set expectations INSPIRE ENTERTAIN * distance mapped to reality * ghost runner * planning * feedback * coach as partner * community

COACHING



UX Brainstorming

Media Interaction Wireflows



UX Brainstorming

Media Interaction Layouts



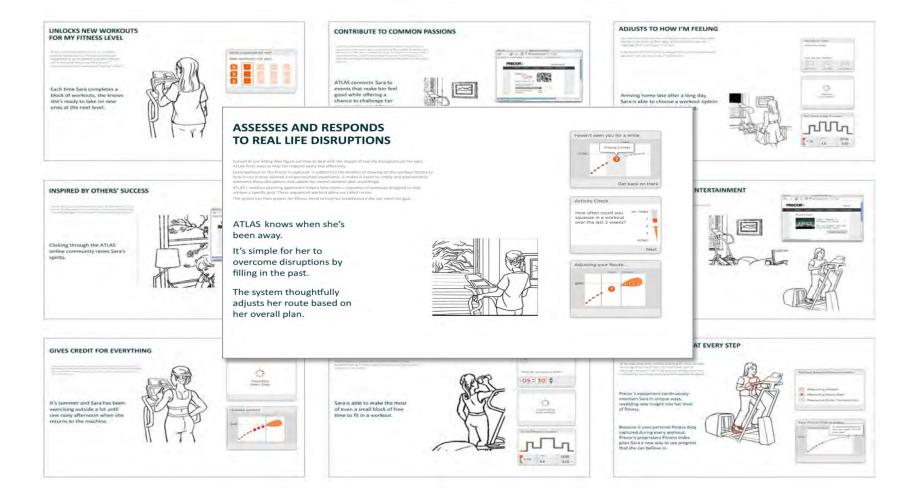








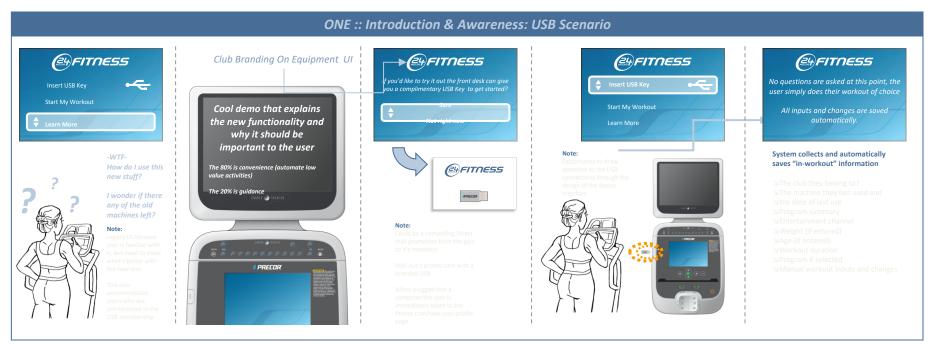
Features



Journey Map Scenarios

Discovery

The user is able to safely and efficiently explore new equipment functionality.



Experienced user encounters new equipment for the first time

Media screen on new equipment is used to showcase new capability

Fitness club Provides promotional USB key for the user to engage with the system Equipment collects info from the workout session and begins to populate a user profile

User profile stage 1, At any time, while the user is on the machine all information entered and sensed can be used to seed a new user profile

Profile Includes:

Date, time, duration, Equipment specification, Fitness facility identification, Current workout profile, Age (if entered), Weight (if entered)

Journey Map Scenarios

Efficiency

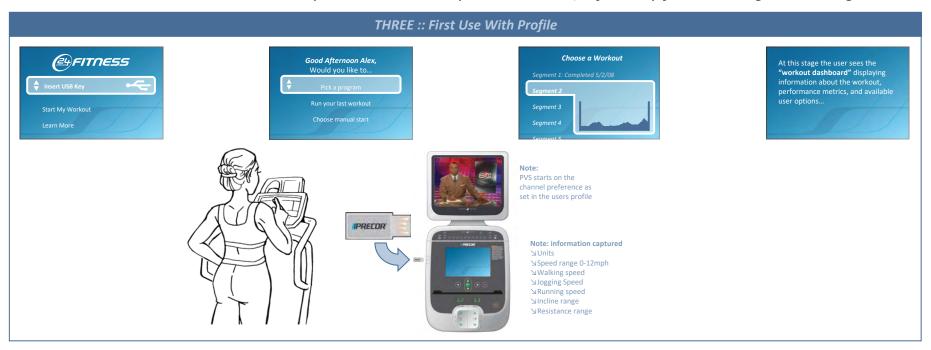
The user discovers the benefit of having a profile to automate low value and repetitious activities



Journey Map

Curation

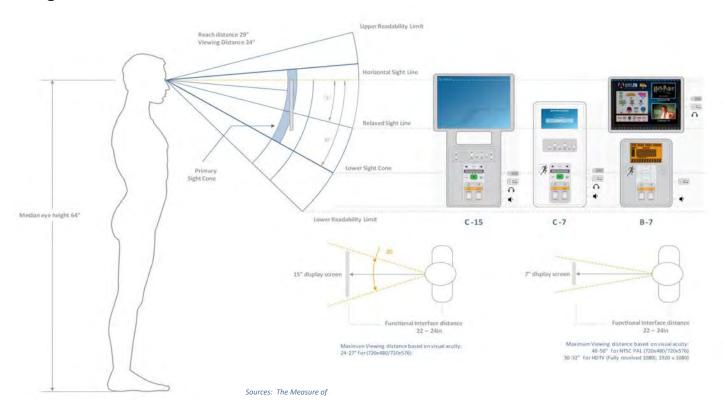
The user discovers that the FEU can be updated with his or her specific information, beyond simply "remembering" detail settings



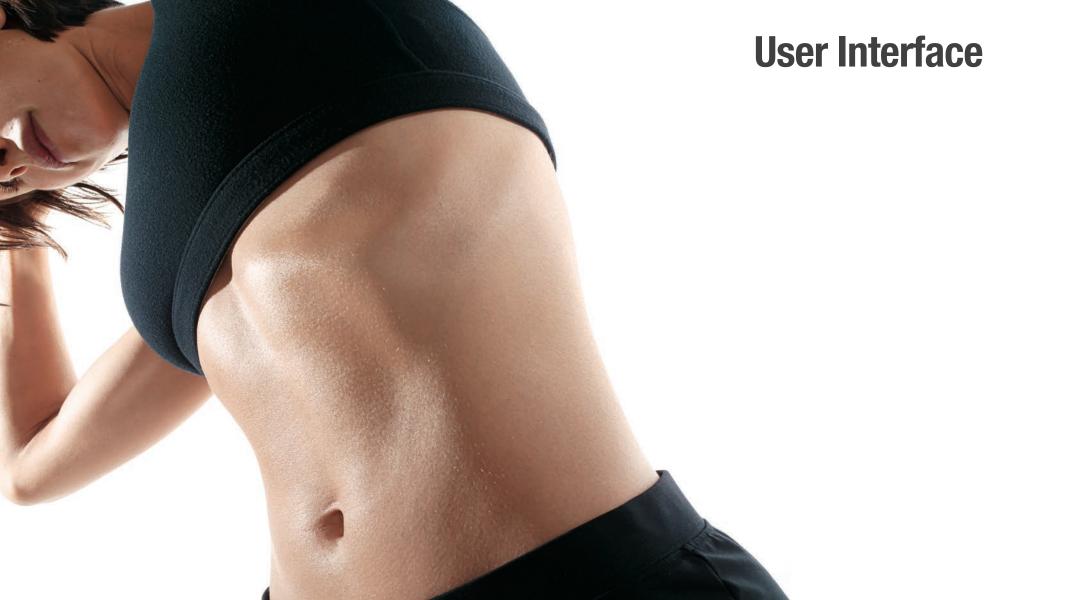


Human Factors / Ergonomics

Optimal Viewing Recommendations



Position product interaction zones in an "Interface arc" orientation Lower PVS Screen to middle of acceptable display zone to accommodate 'slouch' posture Navigation controls and machine controls should be located on different planes



User Interface

Input Architecture

FINE MOTOR CONTROL



Buttons are the classic 'one-oush' mechanism, performing one action per press. The OLED solution shown above can change appearances, thus being a better reference for

Two -layer membrane circuit with integrated snap domes, mechanical linkages, off-the-shelf or custom built spring-loaded keypress OLED screen back-mounted to transparent

Very low for membranes; mid-to-high for OLED special applications keypads (currently limited in application and usage, the keyboard shown above is about \$2000)

Typically works like four or five directional 256 gradations of pressure can be detected, to provide an aided or sped-up selection.

Simple: four-way rocker switch with central push, mounted directly to PCB: Complex ure/force detection on each directional

Mid-to-low and getting lower se general, acceptance of the son widers, More 5 can be spent on the user-side i.e. creating an improved tacille surface for the fingertip.

Works in two dimensions for 360 degrees, with Works in two dimensions for 360 degrees, with extreme sensitivity between the major loar

utilizing potentiometers), digital joystick: given only onloff signuis for four different directions

extreme sensitivity between the major four directions. Can be coupled with a central directions. Acceleration can be achieved by oush' to create a selector, but can be hard to apidiv rotating the ball in one direction, using the baff's mass as a flywheel. Analog joystick: continuous states, i.e. returns an angle measure of the movement in any direction in the plane or the space (usually

Similar to a mouse, with X-Y and diagonal roller encoders that send a signal to an embedded PCB.

and in other situations, such as museum Siphapy or room automation, where keyboards, and mouse do not allow a substractory, smallow, rapic, or accurate interaction by the user with the display's content. Simple complexes memors use a girl of views be interity the back surface to find the XY, like in taplop patts. Previous care back indicincipies used a ship is to pointing; the back indicincipies used a ship of the content of the party of the disaddowed in their of tiggeting, accord where high accuracy is resided. Contain behindingles do not work when moditize is present.

EGREEN OF MOTION
Highly mobile. Ability to select any area on a surface, as fast as the hand can move.

Resistive: Surface Accustic Wave: Capacitive: Inhaned; Strain Gauge; Optical Imaging; Dispersive Signal Technology; Acoustic Pulse Recognition; Frustrated Total Internal Reflec-tion (Phone).

PRE-ATVEC COST.

Mid-Hight, but With the growing assistation of many history of publication with an integral househouse with an integral househouse with darken the managerial count of administration with the publication of the desiration and better than the publication of the desiration of the desir

used in high fielding audio explainment are disreprented an explaintified for a quality heel. Also, in this category, wheels, thumberhoess, others, and the second properties of the second properties of the properties of the second properties of the through morals. Dista on hive determined the crushe a precision, stepped feel. Data we often the complexical details has BMM which changes he find view in such oriest systems. More complicated data has been a which changes he find electronic properties of which changes he find electronic properties of which changes he find electronic properties of pairs and be to the second properties of pairs and the second properties of the pairs and the second properties of the pairs and the second properties of the second pairs and the second properties of the second pairs and the second properties of the second pairs and the

infinite (looped) or stop at the ends - 356

Mechanical or optical potentiometer. Adjusts the level of analog signals. The CD turntable at top costs \$1100 and provides a sinulated tactile surface for mixing CDs.

Low for normal dials, high for force-feedback haptic Drive type, due to mechanical servos needed in the assembly.

Able to navigate three-dimensional space better than most pointing devices. Up to eight.

Strain Gauses in addition to optical joystick-Mechanical linkspen or

Low, but you have to but



GESTURAL





DESCRIPTION

After a small learning curve and getting over the fact that it doesn't work exactly like a mouse in space, gestural pointing devices and gaming peripherals become intuitively easy and powerful. The major design influence is grip, within the left or right hand, with a largely symmetric arrangement of keys. The bottoms of the 'mice' also have opportunity for designed grip details and other buttons. The mouse-pointers shown above are intended for use on a tabletop or in freespace; obviously software must

DEGREES OF MOTION

Works as a conventional mouse on the table; translates up-down-left-right movements into X-Y coordinates in the

TECHNOLOGY INSIDE

Solid-state gyro in addition to typical optical mouse. The gyro and accelerometers detect the mouse's position in

RELATIVE COST

Mid, being used on more consumer electronics devices with the popularity of



A distinguishing feature of the Wil console is its wretess controller, the Wil Remote, which can be used as a handheld pointing device

sions. The WR Remoder is a controller that cas-series to position in 20 space. This design allows users to control the game, using physi-allows users to control the game, using physi-cian participation of the participation of the participation of positions are used to the participation of the participation of swell as an information speaker. The Will Remode can connect to other devices, such as the Manchias utili which features an acceler-censive and a traditional analog stick with two trigger follows. Works like a X-Y mouse in some set-up contexts, works like a simulated golf club

bowling action, baseball but, or battle axe depending on the game. The most lifelile

uses a combination of acceler infrared detection (from an array of LEDs inside the Sensor Bar)

Console is roughly \$300 if you can find one similar Media Center pointing devices from Gyration sold for under \$100.

GROSS MOTOR CONTROL

PHYSICAL

Our bodies become an input device machines that can detect our weight load cells that sense resistance levels or work output, stride rate detection. Our products can performance that give the system additional information. The machines become life-sized

DEGREES OF MOTION
United only by the constraints in the machines built to harness the fiuman motion.

Load cells, accelerometers, optical or mag-netic sensors, strain gauges (expensive) 3D position sensors, solid-state gyros, IR switches, or a combination of the above.

Many of the technologies are inexpensive Stride Dail added \$9 to the cost of AMT, which was concentrated in the new PCB. Emphasis is placed on the physical part idealf, with the cost coming from the specific execution.

User Interface

Input Concepts

Description: Rotary Wheel (y-z direction), 380 degree free-spirning. Wheels have held and when spun have inertial behavior that continues the spin. Detents or "clicks" occur audity and/or tactlety, corresponding to 0.1 unis. The clicks should feet have or "rubbery instead of light and watchlike A single readout window above the wheels provides numerical feedback.

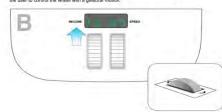
Unique Affordances: Can be actuated with thumb, finger, or palm, depending on size...

1. Intuitive - Use corresponds to the way user is moving - forward/backward
 2. Adaptive - User can control fast or slow rate of spin.

Imprecise? - Inadvertent actuation may result due to proximity or light feel.
 Tooling Challenges? - No easy solution for single setting machines (ie bike, AMT)
 Involved - May require several turns to reach min-max settings.

Unfamiliar - very different from current controls
 Fragile? - may be hard to seat against water intrusion

Must-Haves for success (aesthetic or functional): Knurling or other grip surface on user-facing and lateral sides of wheel. Visual connection between wheel and readout. Detents must be finely spaced to give a feeling of precision, yet wide enough to allow the user to control the wheel with a gestural motion.



Description: Rotary Knobs (x-y direction), 360 degree free-spinning. Wheels have left or weight, and when spun have invertal behavior that continues the spin. Detents or "clicks" occur audibly and/or tactilety, corresponding to 0.1 units. The clicks should not feel too light or watch-like; for instance, heavier than the CNC machine knob. A readout within the knob provides mumicral feedbase.

Unique Affordances: Readout within perimeter window of wheel.

Adaptive - User can control fast or slow rate of spin.
 Conventional - Most users understand how clockwise = higher
 Connected - Readouts tightly linked to knobs and interaction.

Description: Paddie-levers; commonly seen in aviation or martime products as a throttle or attenuation control, providing a visual indication based on position. Levers are attached to an on-axis center privot. Levers provide feedback by increasing resistance as user attempts to make a more drastic selection. Interaction between levers and program data allows users to make quick jumps in work effort (see storyboard for details).

Unique Affordances: Provides user a visual/factile suggestion of current status. Allows user to turn on/off the lever settings instantly, similar to an audio production board.

1. Visceral - Similar axis input to Dpad: fore=faster, back=slower, up/down incline
 2. Communicative - tells you machine state based on position.

Description: Tall rotary knobs (x-y direction), 360 degree free-spinning. Detents or "clicks" occur audibly and/or tactilely, corresponding to 0.1 units. A readout within the knob provides numerical feedback. The palm or finger may be used comfortably due to the increased Z-direction height.

Unique Affordances: If wheel is tapped rather than rotated, it can toggle modes between walk - jog - run. Platform area between knobs is good real estate for related keys



- 1. Adaptive User can control fast or slow rate of spin.
- 2. Protected Partially hidden knobs reduce inadvertent actuation potential.
- 3. Connected Readouts tightly linked visually to the knobs.



1. Unfamiliar

2. Fragile? - Pr

3. Occluded?

Must-Haves for succes

engagement with dials, s

from display face. Visual

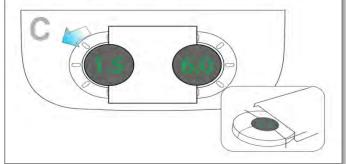
that communicates "goin

4. Tooling Challe

Tooling Challenge\$ - Change in design for single-setting machines like AMT.

- 2. Dissonant? Is it strange to have L half on first knob exposed, and R half on the other?
- 3. Unfamiliar very different from current controls

Must-Haves for success (aesthetic or functional): Knobs need to communicate visually that they are knobs and can spin. Knufling or rubbery lactile finish on knobs so slippery fingers can grip. Substantial platform for bracing.



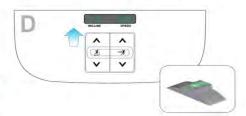
Description: Pitch/Modiation Wheels, commonly seen on synthesizer keyboards for manually controling aspects of sound quality. Wo or more degrees of response are provided, by increasing 0.1 units for a small angular change and 1.0 units for a large angular change (TBD) Pastides synthesize that change are dealers and angular change (TBD) Pastides synthesized by the standard make of elestomer which accentuates feeling of being able to 'push'. Detents or 'clicks' might communicate angle of rotation.

Unique Affordances: User can hang-on to paddle with fingers while in actuation.

Recognizable - Somewhat similar in form factor to current Tap Control.
 Toolling-friendly - Not difficult to imagine a single-setting machine execution.
 Surface-level - Relatively shallow depth needed for hardware.

Opaque? - Unique and different interaction potentially undiscoverable.
 Challenging - Different kind of hardware/software challenges from anything currently.
 Imprecise? - Potential for inadvertent actuation based on proximity.

Must-Haves for success (aesthetic or functional): Angular rotation needs to be accompanied by resistance or detents. Behaviour similar to car window controls,





achines (ie bike, AMT)

setting you want.

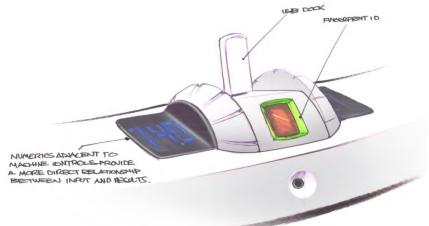
amped control

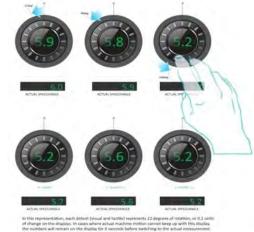
User Interface Prototypes





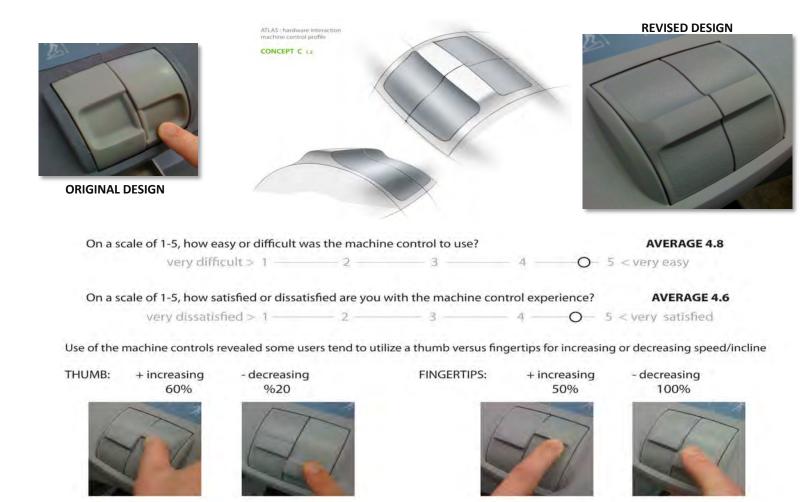






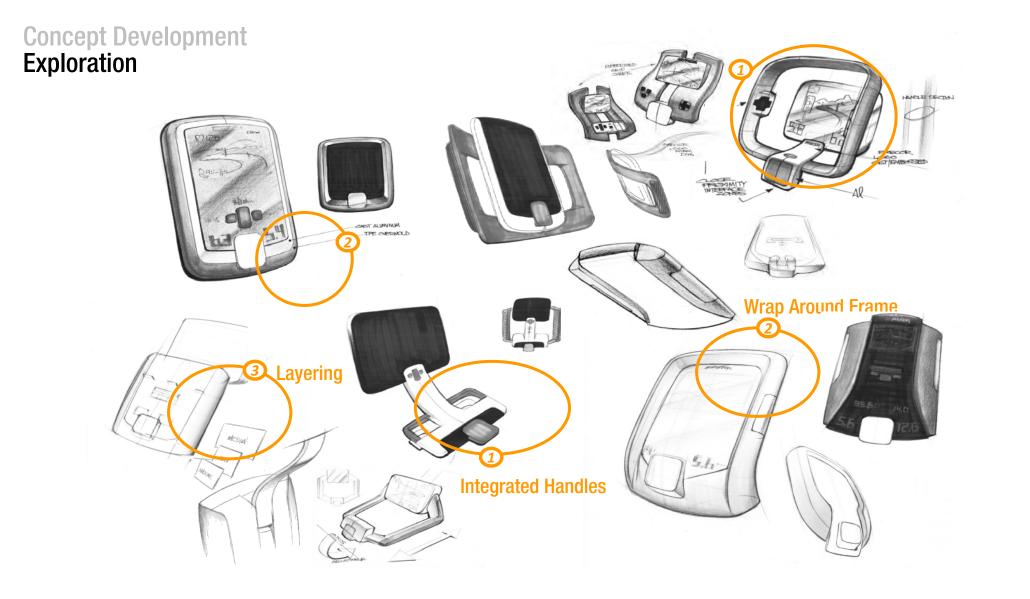
Production Refinement

Revised User Interface

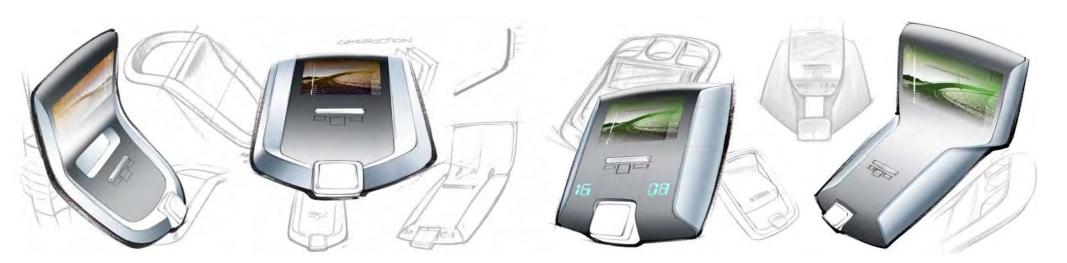




ID Concept Development



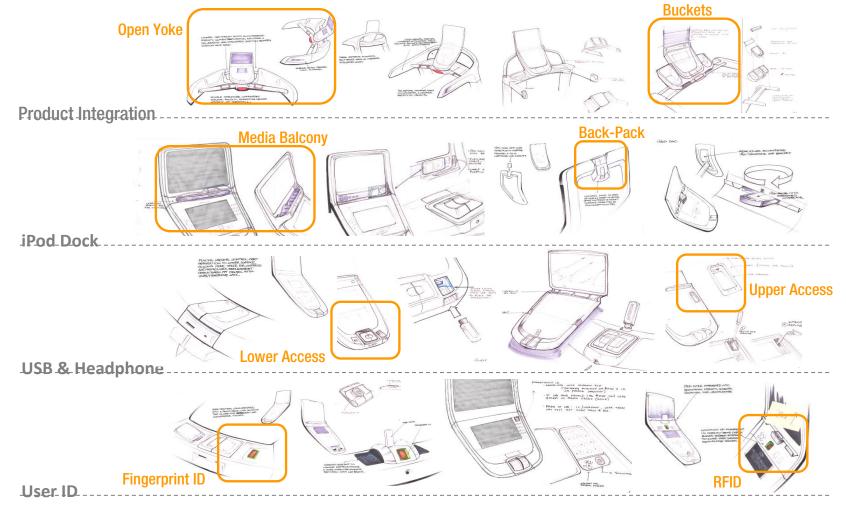
Concept Development Theme Proposal



FRAME concept

Concept Development

Feature Ideation



Concept Development

Hardware Inventory

SENSING & MEASUREMENT

Integrated sensing and measurement technology provides unique data for proprietary LWOL progress metrics and workouts. The following are the core.

- 1 Weight
- 2 Heart Rate
- 3 Body Composition
- 4 Motion, Speed, Balance
- 5 Time & Date

CONNECTIVITY

NETWORK

This is primary path that connects equipment to content and communication. The base connection is a wireless network connection to precor.com supporting real-time updates, synchronization and streaming media.

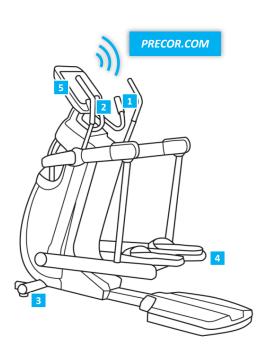
*customers are assumed to have a broadband connection

ENHANCED MEDIA/TV

To support tighter integration with other content sources, direct or integrated solutions such as standard video inputs or custom DMA's can be developed.

ENHANCED COMMUNICATION

Synchronous communication such as games, and voice chatting.



INTERFACE

Simple and intuitive, multi-functional and multi-media, standalone and connected; the LWOL interface must handle it all.

DISPLAY

Full color display that can seamlessly shift from workout UI, to online navigation, to hi resolution video and everything inbetween. A larger display can be offered for those desiring a more immersive video experience.

CONTROLS

Dedicated buttons and touch controls will be optimized for intuitive and ergonomic interaction without adversely impacting workout motion. Existing control button layout will be simplified by moving dedicated functions to software.

SENSING

All sensing should be transparent to the customer. At the present time, sensing for basic heart rate and body composition will be integrated with hand grips. If necessary, continuous heart rate will be captured using a standard chest strap.

HEADSET

Make it easier to talk to others while working out, whether to make a Skype enable call or chat with a LWOL buddy while working out.

AUDIO I/O

Bluetooth enabled headphones allow users to be offered workout guidance away from the machine. A standard stereo headphone jack is available as backup. External speakers will be included to support basic interaction needs only.

AUDIO OVERLAY

Supports connecting MP3 players and headphones to enable workout guidance to be overlaid onto overlaid.

CONSUMER

ENHANCEMENTS



STRENGTH and/or STRETCHING TOOLKIT

Offer a simple set of strength and/or stretch training items that can be used in conjunction with audio guidance during workouts to extend the user's home gym experience beyond only cardio.



COMMERCIAL



Production Refinement

CAD Development





Updated Machine Controls

Enable both fine and gross adjustment of FEU functionality





Production Refinement Prototype Models













Production Refinement

Initial Concept Tiers



AT-1500



AT-75



Production Tiers



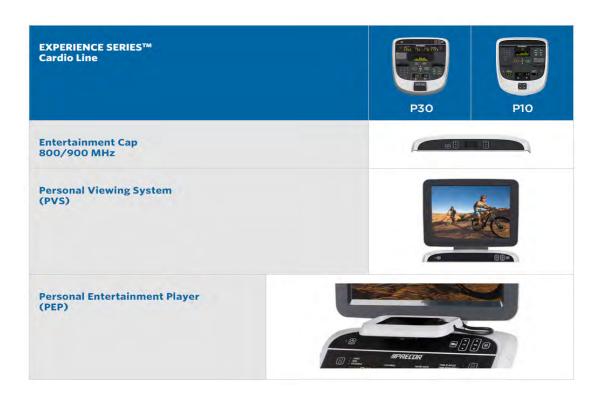




P80 P30 P10

P30 / P10 : Optional Features





P30 + optional PVS

Integration: P80 EFX







Product Launch

Integration: P30 - P80 AMT







